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NCPA Agrees In Principle to Purchase Hometown Connections

Roseville, Calif. (November 13, 2017) – The Northern California Power Agency (NCPA) announced today that it has reached an agreement in principle to jointly purchase the assets of Hometown Connections, Inc. (HCI).

HCI was established in 1998 as a utility services subsidiary of the American Public Power Association (APPA) to provide a competitive purchasing advantage to publicly owned electric utilities nationally for products and services. The products and services offered through HCI include the full range of advanced grid solutions, as well as financial and organizational management tools and consulting.

The agreement would allow APPA and minority owner Alabama Municipal Electric Authority to sell the assets of HCI to a group of joint action agencies, including NCPA. The new HCI would keep its current business elements intact, including its consulting services and vendor endorsement agreements, while also retaining its current staff. NCPA and its ownership partners would provide additional resources necessary to grow HCI and to expand the scope of services they offer.

“HCI provides access to discount pricing from the industry’s leading vendors, as well as a myriad of support services that can really benefit our member communities in this evolving energy industry,” said NCPA General Manager Randy Howard. “The financial cost to NCPA will be minor and we expect the services available to our member utilities through the new HCI will be more robust and cost-effective.”

There will be additional steps and approvals necessary to complete the transaction in the coming months.

For more information about HCI, visit www.hometownconnections.com.

For more information about NCPA, visit www.ncpa.com.

About NCPA: Headquartered in Roseville, California, NCPA is a nonprofit California joint powers agency established in 1968 to construct and operate renewable and low-emitting generating facilities and assist in meeting the wholesale energy needs of its 16 members: the Cities of Alameda, Biggs, Gridley, Healdsburg, Lodi, Lompoc, Palo Alto, Redding, Roseville, Santa Clara, Shasta Lake, and Ukiah, Plumas-Sierra Rural Electric Cooperative, Port of Oakland, San Francisco Bay Area Rapid Transit (BART), and Truckee Donner Public Utility District—collectively serving nearly 700,000 electric consumers in Central and Northern California.

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